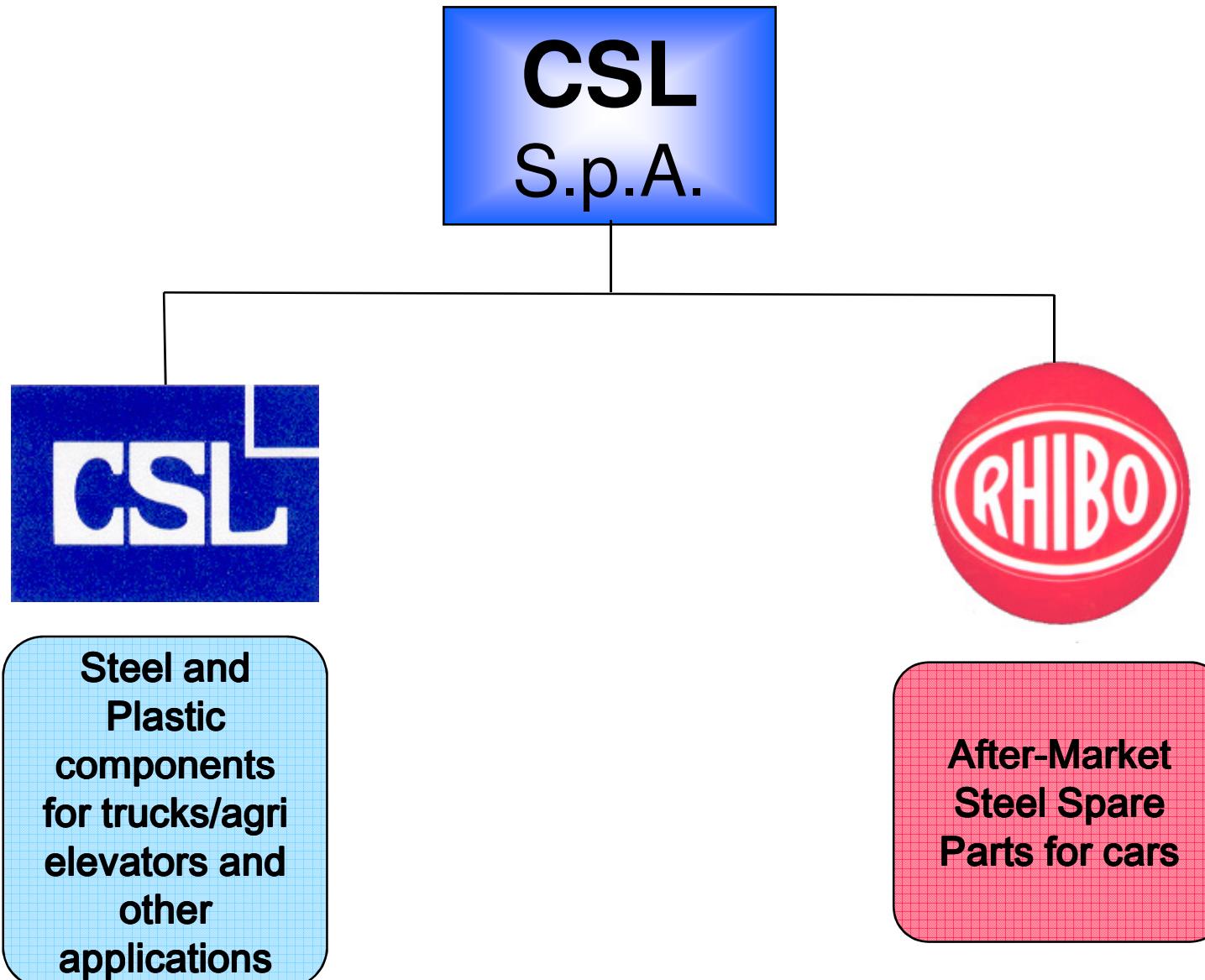


# CSL GROUP



# THE GROUP STRUCTURE



# OUR VALUES

« Our commitment is to conduct businesses with integrity, fairness and excellence, simultaneously balancing economic success with *sustainability*, producing longstanding value to our shareholders, customers and all other stakeholders »

CSL Group Chairman - Giovanni Germano

**2003**

-

**2022**

**ETHIC CODE**

Board of Directors May 30, 2003

**CODE of CONDUCT**

Board of Directors March 24, 2015

**CSL Supplier Code of Conduct**

2015

**Code of Basic Working Conditions**

2015

- INTEGRITY
- EXCELLENCE
- INNOVATION
- SAFETY
- ENVIRONMENT
- COMMUNITIES
- DIVERSITY
- CORPORATE GOVERNANCE

Building Value Through **Sustainable** Practices



# QUALITY & SAFETY ARE OUR COMMITMENT

# ISO 9001:2015



ISO 45001:2018



## ISO 14001:2015



## PEFC 1002:2013



CERTIFICATE OF REGISTRATION

This is to certify that / Questo certificato attesta che

CSL Spa

Via Finale Ligure 7, 10040 La Loggia (TO), Italy

has been assessed and certified as meeting the requirements of the Programme for the Endorsement of Forest Certification/è stata verificata ed è stato certificato che rispetta i requisiti del Programme for the Endorsement of Forest Certification Chain of Custody.

Scope of the Certificate/ Scopo del Certificato: Making platforms for lifts / Produzione

Type of Certification/ Tipo di certificazione: Individual/ Individuale

Type of Products/Tipologia di prodotti: 8000 Wood manufacturers/Prodotti di legno

Method/ Metodo: Physical separations/Separazione fisica

*Cain Johnson*

**Dr. Gavin Jordan**  
Director, Interface NRM Ltd.



# THE CSL GROUP AT A GLANCE

In business since  
**1970**

Sales (2021)  
**30**  
Millions €

Net Financial  
Position = Net Cash  
**30**  
Millions €

Real estate properties  
**60**  
Thousands of sq.m.

The CSL Group is among **European leaders** in some of the segments it operates (After-market steel body parts) or has a very good **market positioning** in other sectors (Steel parts for trucks and elevators).

The CSL Group has a great product/market and **customer base diversification**.

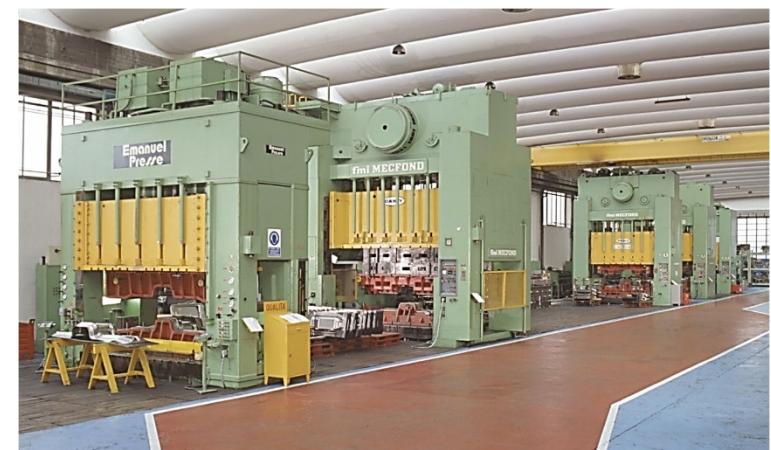


The CSL Group benefits from a extraordinary **financial soundness** in order to be able to support new customer's projects.

With our values, as a company, we are fully committed to **sustainability, quality** and **customer satisfaction**.

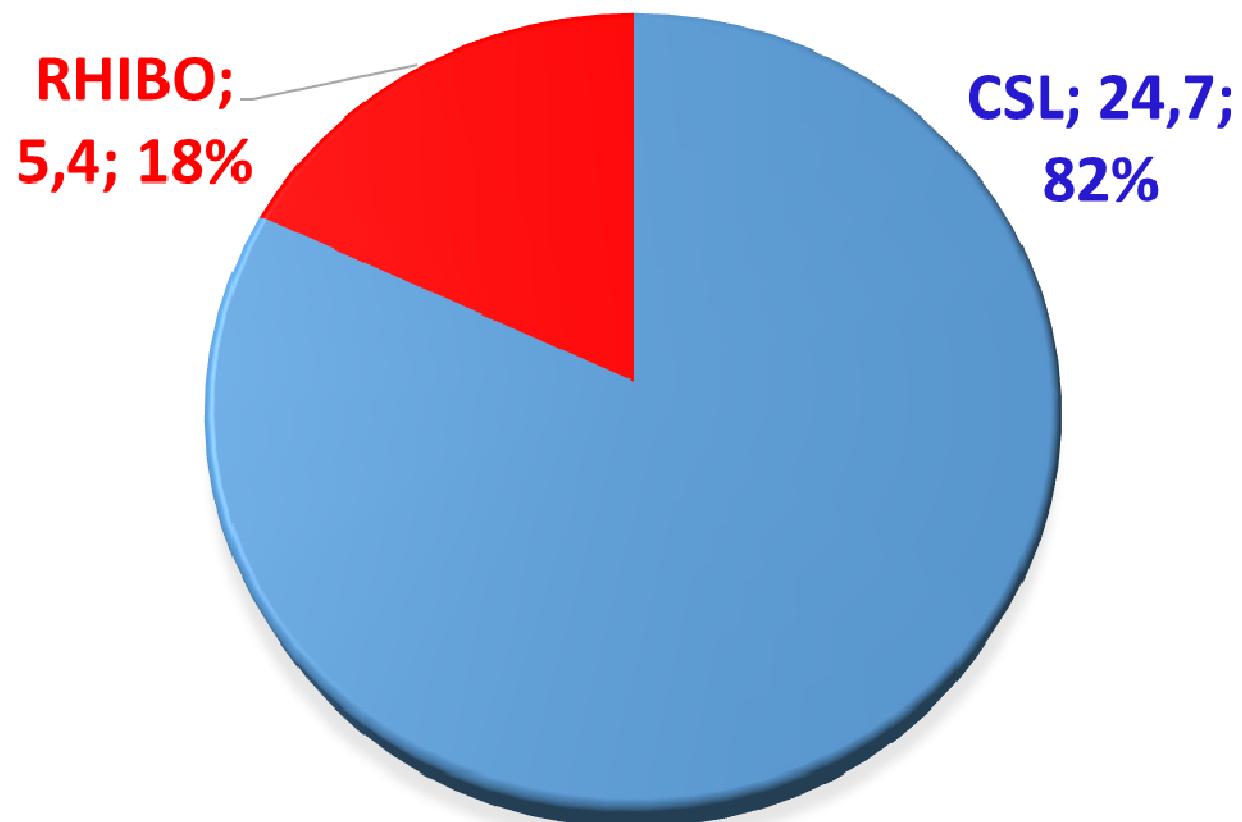
We are focused on providing **innovative solutions**.

Our lean structures and highly motivated teams, ready to rapidly adapt to change, are designed to deliver superior **flexibility**.



# CSL GROUP - TURNOVER

TURNOVER BY COMPANY: 2021 (30,1 M€) ; %

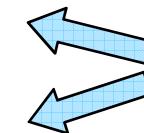


# CSL GROUP – FINANCIAL HIGHLIGHTS

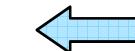
Amounts in Euro/1.000

Year	2017	2018	2019	2020
<b>Turnover</b>	<b>42.050</b>	<b>29.008</b>	<b>27.104</b>	<b>21.845</b>
YoY change %	12,2%	-31,0%	-6,6%	-19,4%
<b>EBITDA</b>	<b>3.783</b>	<b>4.217</b>	<b>4.929</b>	<b>4.105</b>
EBITDA Margin %	9,0%	14,5%	18,2%	18,8%
<b>EBT</b>	<b>2.619</b>	<b>2.342</b>	<b>3.772</b>	<b>3.151</b>
Ebt Margin %	6,2%	8,1%	13,9%	14,4%
<b>Net Result</b>	<b>1.502</b>	<b>1.522</b>	<b>2.965</b>	<b>1.319</b>
Net Result %	3,6%	5,2%	10,9%	6,0%

Focus on results not on turnover through Customer Satisfaction



Positive net results since 1982



Extremely sound financial standing



n. of employees decrease due to disposals of non-core businesses

<b>Net Financial Position - Net Cash</b>	<b>25.747</b>	<b>26.061</b>	<b>27.535</b>	<b>31.005</b>
<b>Shareholder's Equity</b>	<b>33.743</b>	<b>33.410</b>	<b>35.448</b>	<b>35.272</b>
<b>Tangible Investments</b>	<b>807</b>	<b>1.111</b>	<b>795</b>	<b>103</b>
<b>Total Assets</b>	<b>57.051</b>	<b>56.693</b>	<b>52.463</b>	<b>52.535</b>
<b>N. of employees</b>	<b>127</b>	<b>120</b>	<b>116</b>	<b>104</b>

CSL Group Balance-Sheets are audited and certified by PriceWasserhouseCoopers since 1995



# CSL GROUP – Plants & Offices

Owned Land & Buildings				Rented Land & Buildings			
Company	Location	Land sq.m	Facilities sq.m	Company	Location	Type	Area sq.m
CSL	LA LOGGIA - TURIN	11.541	5.345	CSL	LA LOGGIA - TURIN	Warehouse	1.000
CSL	PONTEDERA - PISA	35.443	17.683	CSL	LA LOGGIA - TURIN	Factory	3.000
CSL	CENTO - FERRARA	1.878	1.192				
RHIBO	BAGNASCO - CUNEO	32.300	7.678				
RHIBO	CEVA - CUNEO	34.393	18.273				
RHIBO	GARESSIO - CUNEO	22.024	8.866				
<b>TOTAL</b>		<b>137.579</b>	<b>59.037</b>	<b>TOTAL</b>			<b>4.000</b>



# CSL S.p.A. - Products, markets, customers

- MOLDING AND ASSEMBLING PARTS AND STEEL SUBGROUPS
- PRODUCTION OF MATRICES AND EQUIPMENT FOR STEEL AND PLASTIC PARTS
- MOLDING AND ASSEMBLING PLASTIC PARTS
- ROLL FORMING – LASER CUTTING
- AUTOMATIC BENDING

- q OEM (TIER 1) AUTOMOTIVE COMPONENTS
- q TIER 2 AUTOMOTIVE COMPONENTS
- q ELEVATOR COMPONENTS
- q AIR CONDITIONING SYSTEM COMPONENTS
- q OTHER SECTORS COMPONENTS



## MAIN CUSTOMERS



**BOSCH**

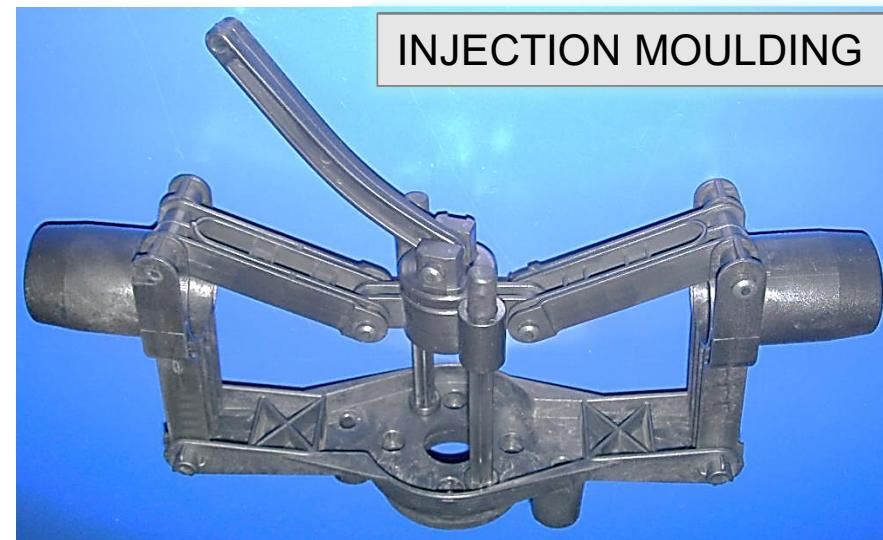
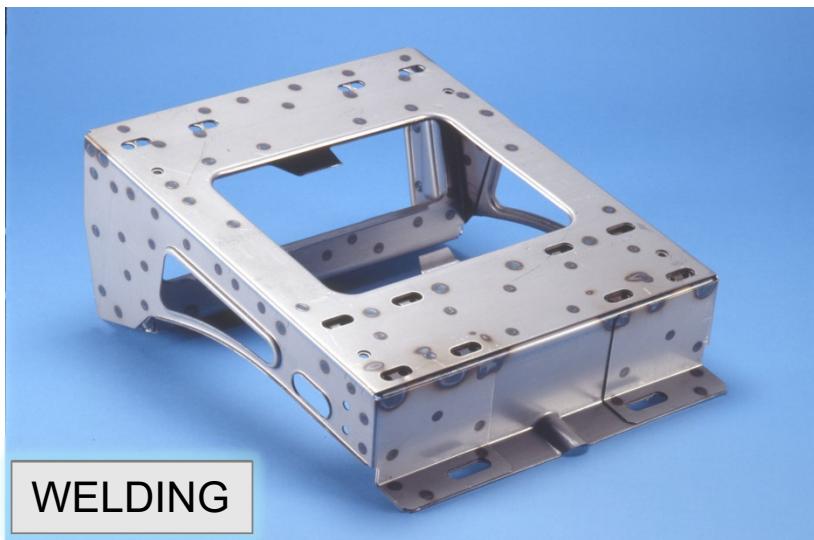
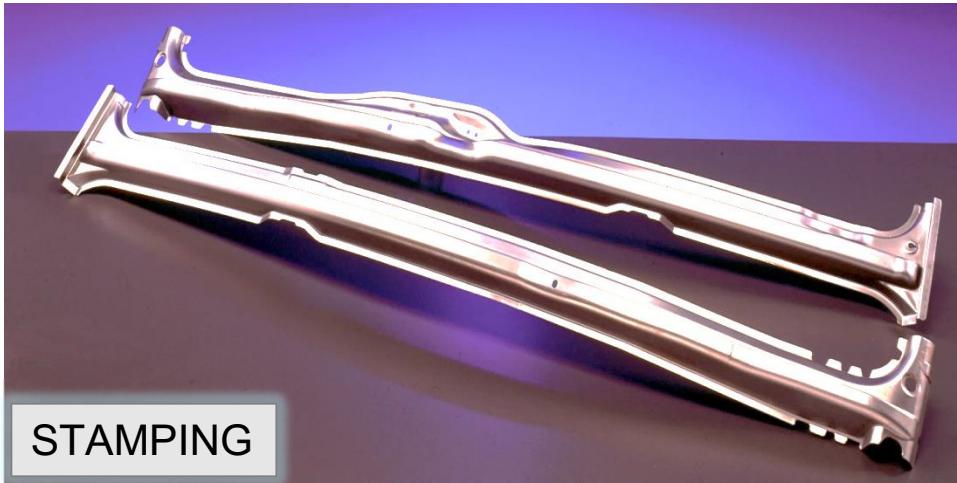


**Munters**



**LAVAZZA**

# CSL S.p.A. - Products & Technologies



# CSL - Technology Upgrade 2018

**LASER CUTTING MACHINE  
PLATINO 1530 FIBER 4KW  
& AUTOMATIC COMPACT  
TOWER 10 PALLETS**



**SERVO ELECTRIC PRESS -  
BENDING MACHINE EP-1336**



# CSL - Technology Upgrade 2019

**BIG**slim  
SOTTOGRANDE GRANDI FORMATI  
thin thickness BIG SIZES



**FERRARI & CIGARINI**  
**MFL004 Stradora**  
**fully automatic CNC bridge saw used for cutting slabs,  
makes holes for sinks, making miter cuts and features a  
360° head rotation**

# RHIBO - Products, markets, customers

- STEEL SPARE PARTS PRODUCTION  
(HOODS, FENDERS, FRONT CROSS BARS etc.)
  
- CAR REPLACEMENT BODY PARTS TRADING
  
- q EUROPEAN LEADER OF  
STEEL REPLACEMENT BODY  
SPARE PARTS
- q 66 COUNTRIES IN THE  
WORLD – 500 CUSTOMERS



## MAIN CUSTOMERS

MAIN WHOLESALE DISTRIBUTORS OF  
REPLACEMENT BODY PARTS



# RHIBO – Products & Technologies



SPARE PARTS STAMPING AND ASSEMBLY



CATAPHORESYS PAINTING





## DESIGN SYSTEMS AVAILABLE :

Engineering Solution for the Automotive Industries

- UNIGRAPHICS - NX 5 - NX 7



SIEMENS

PLM Software

- CATIA5



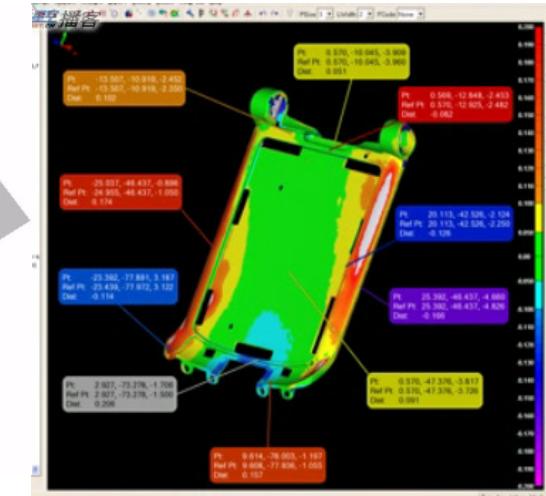
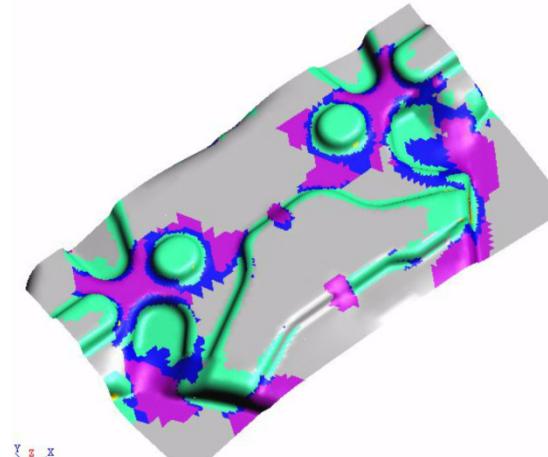
- Pro/ENGINEER

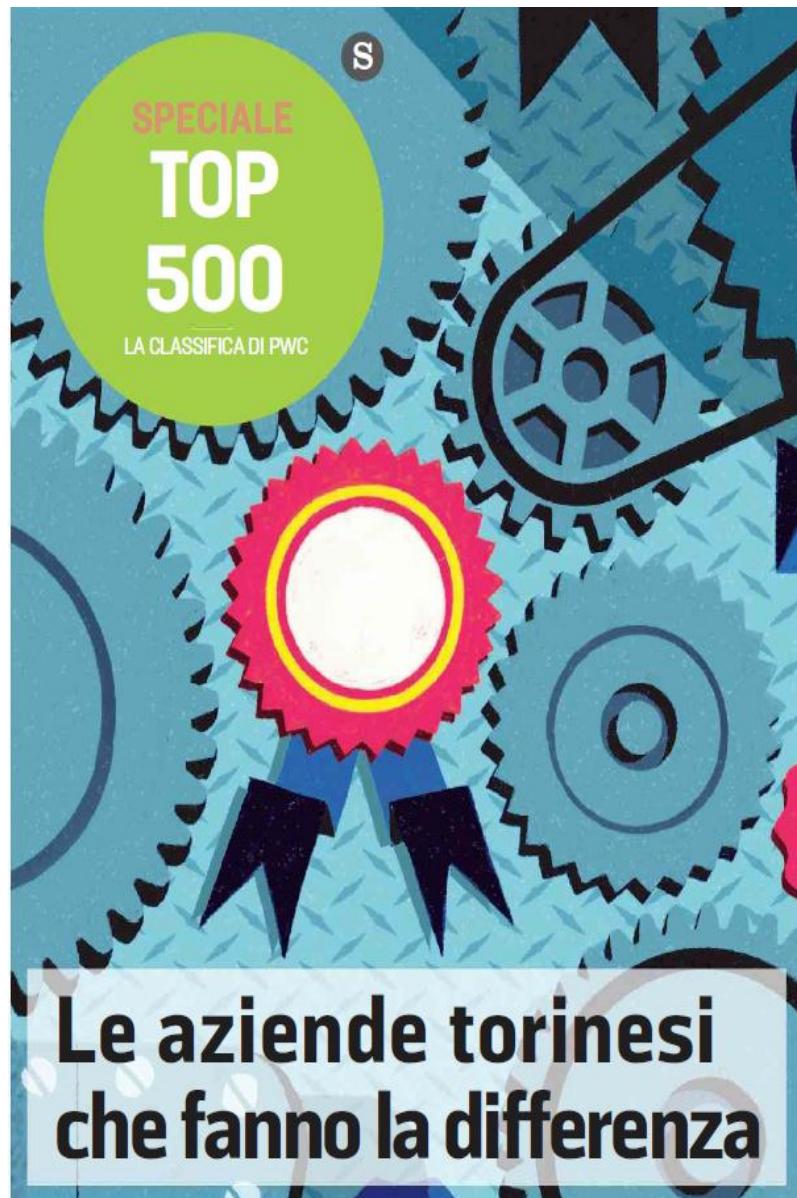


- VERO



Feasibility Solution to ensure the manufacturability





## TOP 500 TORINO Le imprese di Torino e provincia

Dati di migliaia di euro

Rank 2019 Rank 2018 Ragione sociale

Rank 2019	Rank 2018	Ragione sociale	Valore della produzione		Utile (perdita)		Indebitamento finanziario netto	
			2019	2018	2019	2018	2019	2018
486	489	UBROKER SRL	28.400	18.549	121	212	3.562	-408
487	435	VALORE SOCIETÀ A RESPONSABILITÀ LIMITATA	28.386	30.084	121	22	1.383	1.378
488	447	MANIFATTURA PEZZETTI SRL	28.101	29.289	1.936	2.363	3.316	3.714
489	439	SIRIA Srl (CSL)	28.085	29.972	3.075	1.023	-32.324	-30.426
490	480	SACEL SRL	27.940	25.447	798	570	7.207	9.645
491	491	S.E.I. - SOCIETÀ EDITRICE INTERNAZIONALE PER AZIONI	27.884	16.944	1.795	1.297	4.460	-7.296
492	457	CORE INFORMATICA SRL	27.849	27.991	59	92	3.770	2.554
493	474	EUROCHIMIND SPA	27.812	26.097	-9	591	5.577	3.735
494	471	SPACE SRL	27.745	26.563	2.952	2.147	-10.956	-7.419
495	477	CHIERESE PAK SRL	27.651	25.587	-8.630	-7.267	7.176	-80
496	449	FACET SRL	27.610	29.211	501	1.488	-8.528	-7.812
497	485	BONETTO SRL	27.518	20.927	419	329	6.639	9.529
498	473	SOFFIERIA BERTOLINI SPA	27.500	26.126	3.976	3.370	-1.712	-452
499	445	KNAUF INSULATION SPA	27.498	29.417	1.368	598	-2.424	1.007
500	437	SOCIETÀ TORINESE INDUSTRIE GRAFICHE EDITORIALI SPA	27.494	30.050	-2.714	-395	7.040	6.486



UNIONE INDUSTRIALE  
TORINO

Nella TOP 500 delle imprese più performanti stilata da PwC ci sono tante aziende iscritte alla nostra Unione Industriale. Imprenditori e società del nostro territorio con talento e visione, capaci di essere più grandi e più forti.

[ui.torino.it](http://ui.torino.it)

#UiSocial | | |

500  
VOLTE BRAVI!



**THANK YOU FOR YOUR KIND ATTENTION**

---